How Your Chamber Membership Benefits You!

- The Chamber works to build the economic base of Wise County and the City of Norton, bringing more employment, business opportunities, private investment, and improved quality of life.
- The Chamber is your voice on issues of taxation, legislation, and transportation. It represents you at legislative hearings, budget sessions, and VDOT funding hearings.
- Chamber members are eligible to receive discounts on auto and home insurance policies from several local insurance agencies as well as AirMedCare which discounts to Chamber of Commerce members nationwide. These discounts result in savings of hundreds of dollars which would far exceed your membership investment dues.
- Your listing on the Chamber's web site in its Business Directory of Members puts your business name on the desks of other business people, new residents, and new businesses.
- The Chamber replies to thousands of inquiries about the surrounding area, your business, and you. Inquiries about products or services are directed to Chamber members.
- The Chamber sponsors meetings and receptions that provide valuable networking opportunities for you and your business. Members are linked by shared interests and concerns and can learn from each other.
- The Catalyst, published six times a year, contains news of Chamber and community events of interest to members.
- The Chamber provides economic development information to guide you and your business.
- Each year, the Chamber distributes thousands of brochures that help local businesses obtain maximum benefits from tourism.
- The Chamber is your best local source for accurate business information. Whether it's economic data, news of regulatory policies, new legislation, or the latest in area demographics, the Chamber can help!
- The Chamber is the only organization through which we can all work together to develop the area as an economic, financial, educational, medical, and cultural center. Ask yourself, "If the Chamber of Commerce didn't do all these things, who would?"
- Would you like your business to be larger? The Chamber staff, added to your staff, will multiply your effectiveness in the community.
- Area businesses succeed, in part, due to the efforts of the Chamber. Your membership will help to continue development of the economy.
- Your Chamber membership shows your customers that you care about the future of Wise County and the City of Norton. Your customers, in turn, care about a business that cares about them!

Business After Hours for Lonesome Pine Hospital

The Wise County/City of Norton Chamber invites you and your guest to attend the Lonesome Pine Hospital for their newly renovated OB/nursery and Wound Care Units. Tuesday, March 18, 2014 from 5:30 p.m. – 7 p.m. Tours will be given of the new facilities and heavy hors d'oeuvres will be served in the front lobby.

Please RSVP by March 14, 2014 to the Chamber office at 276-679-0961 or email us at wisecountycoc@verizon.net with your count.
**Warren Cleaning and Restoration** is a quality disaster restoration and carpet cleaning company. They are a local, family-owned and operated company, giving you the quality and care that others won’t.

Disaster Restoration services include fire, flood, or wind damage clean-up and repair, and mold remediation, for which they work directly with your insurance company to save you hassle! Don’t let mold growth affect the health of your family! Where experience and precision is of utmost importance, call someone you can trust and who will put your satisfaction as their top priority.

Carpet cleaning services include commercial/office space and vacant residential space for realtors, property managers, or homeowners buying or selling a home. They are happy to help with carpet cleaning or disaster restoration jobs of any size.

Contact Warren Cleaning and Restoration today to schedule your service or to get more information.

Toni or Josh Warren; Owner/Operator
P.O. Box 544, Big Stone Gap, VA 24219
Phone: 276-220-5171
Email: Clean@warrenCandR.com
Website: WarrenCandR.com
Also, find them on Facebook!

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**Super Service Center**, located at 445 Hawthorne Drive, Norton offers Inspections, Oil changes, transmission work, engine diagnostic, and all wheel Alignment.

Owned and operated by an ASE certified mechanic with 30+ years experience and with an 80 foot inspection bay they are able to fit tractor trailers for service and inspection as well. Super Service Center is a full service garage here to service and help the Wise County/City of Norton area. Please call to set up your service today, 276-679-2134 or visit their facebook page for ongoing specials.

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**Kerry Hay Law Office** was opened to provide our clients with prompt, professional and personal service, using state of the art technology to successfully resolve their personal injury claims.

Kerry has years of experience evaluating injuries and providing representation for Virginia Workers’ Compensation claims, black lung claims, Social Security Disability/SSI claims, automobile accidents, and Virginia Retirement System disability claims. Contact him today to set up a consultation. KerryHayLaw.com or 276-325-0434

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**Chamber Welcomes Our Newest Members**

**Clinch River Adventures** has been a family-owned and operated business since 1953. Whether you’re looking for an afternoon excursion, a vacation or something special like a family reunion, they’ve got the gear and expertise to help you enjoy the great outdoors. Offering personalized services, from rentals and gear to complete instruction and certification. Summer specials include early booking for July and August. Swimming classes for children and adults. Call them today to set up an outing for family, friends, and company outings. Call 276-275-4154 visit their website at www.clinchriveradventures.com

Membership shows that these businesses & individuals care about the future of Wise County and the City of Norton. We appreciate their support and encourage you to use, whenever possible, the products and services of Wise County Chamber of Commerce members. For a complete listing of Chamber members, please visit our Business Directory on our Web site: wisecountychamber.org
New Members Continued....

AirMedCare network is giving you the advantage even when you live miles and miles away from the nearest medical facility creating the need for air medical transport in life-or-limb threatening emergencies. Even if you have medical insurance, an emergency medical flight can leave you with unexpected out-of-pocket expenses, burdening your finances and family.

Starting as low as $65 a year your out-of-pocket costs for air medical transport are covered if they transport you.

By joining the growing organization of more than 1,300,000 members—the largest of its kind in the United States means that you have the support of: 0 over 200 aircraft locations with more than 300,000 safely flown medical flights; Network extending out across 28 states; The stability and resources of the largest independently owned and operated air ambulance service in the United States; Highly skilled nurses, medics and pilots professionally trained for medevac emergency medical situations.

Your membership in the program offers significant benefits. Working with you on your behalf with your benefits provider to secure payment for your medical evacuation. Whatever your benefits provider pays for your emergency air ambulance services will be considered payment-in-full for your medical evacuation. Call your local agent today Jason Monday for further details and how to set up your family today. 423-444-1853
Jason.mmonday@amgh.us
Visit the website at joinmedtrans.com

New Beginnings Pulmonary Rehab, Inc. is the first of its kind in Southwest Virginia. New Beginning Pulmonary Rehab is a privately owned physician office based pulmonary rehabilitation. They are the first in eighteen years to be approved by the Federal Department of Labor to provide pulmonary rehabilitation to their members. The staff consist of a full time Registered Nurse with 17.5 years’ experience and a full time Registered Respiratory Therapist with 26.5 years’ experience, and a physician that is available for immediate response in the event of emergencies. New Beginnings Pulmonary Rehab is located on Coeburn Ave in Norton, VA. Please see the Business Highlights section for further information!

Chamber’s 60th Annual Gala & Silent Auction Set for April 12

The Wise County & City of Norton Chamber of Commerce’s 60th Annual Gala & Silent Auction will be held Saturday, April 12, 2014, at the Holiday Inn, Norton, VA. This year’s theme is: “A Great Gatsby” The festivities will begin at 5:30 p.m. with a reception in the lounge. The items for the silent auction will also be on display at 5:30 p.m. Dinner will follow at 7:00 p.m. Due to limited seating, you are urged to reserve your tickets as soon as possible. Ticket price is $60 per individual or a reserved sponsor table which seats eight for $700. All table sponsors will be listed on the dinner program, press releases, and also in the Chamber’s newsletter The Catalyst.

In addition to games, dinner, and dancing, the event will feature the presentation of the 2013 Outstanding Citizen of the Year Award, Distinguished Service Award, and President’s Award.

The proceeds from this event will help further the valuable work of the Wise County & City of Norton Chamber of Commerce. For more information or to reserve your tickets, please contact the Chamber office at 276-679-0961.

Please dress for the occasion—Great Gatsby/Roaring 20’s attire!

Quarterly Board Meeting Set for March 27

A quarterly meeting of the Wise County & City of Norton Chamber of Commerce Board of Directors will be held Thursday, March 27, 2014, 11:30 a.m., at the Lonesome Pine Country Club, Big Stone Gap.

Lunch will be Dutch treat. Attendance is open to all members of the Wise County & City of Norton Chamber of Commerce. If you plan to attend, please call the Chamber office at 276-679-0961.
Chamber Board of Directors and Members Enjoy 2014 Annual Retreat

The Wise County & City of Norton Chamber of Commerce’s 2014 Annual Retreat was held Friday, February 24, 8:30 a.m. - 3:30 p.m., at UVa-Wise in the Chapel of all Faiths. The retreat, designed to produce a more committed and effective organization, featured presentations on Engaging workforce during times of change, two panels - Regional Strategies I, which reviewed travel, tourism, and entrepreneurship. Regional Strategies II, reviewing Retail contact Center, Technology, and Advancing Manufacturing.

The retreat also provided a valuable networking opportunity for Chamber members & guests, board members, and Chamber staff. Attending the retreat were 16 directors, 2 staff members, and 15 guests & members. Shannon Blevins of UVa-Wise and Dan Minahan of Crutchfield, served as this year’s retreat co-chairs.

The Chamber would like to thank each person who took the time to attend and participate in the Retreat. As well as the speakers, panelists, and our very valuable co-chairs, Shannon Blevins and Dan Minahan who worked very hard to orchestrate this year’s retreat!

Chamber’s Forward Wise County Leadership Development Program Gets Underway

On February 24, a class orientation was held for the 16 participants in this year’s Forward Wise County Leadership Development Program. A mandatory one-day retreat featuring the “Appalachian Wilderness Adventure Program” lead by Jeff Rolen, was held on Saturday, March 1 at Camp Bethel. The eleven weekly, three-hour sessions began on Monday, March 3.

In addition to the regular sessions, there will be one Saturday seminar and one Saturday field trip. Also, participants will be required to spend at least four hours on a community service project. Forward Wise County 2014 will conclude with a graduation ceremony & luncheon on Thursday, May 22.

Since 1990, the Wise County & City of Norton Chamber of Commerce has been the sole agency responsible for Forward Wise County. Under the guidance of the Leadership Development Committee, the program has grown and diversified. To date, the program has graduated more than 411 potential leaders of Wise County and the city of Norton.

Pictured above are Shannon Blevins and Dan Minahan, Co-Chairs of the 2014 Annual Retreat.
Chamber of Commerce to Award Scholarships

The Wise County & City of Norton Chamber of Commerce will be presenting the Cheryl Richardson Memorial Scholarship in the amount of $250 to a 2014-2015 Wise County or City of Norton senior high school student. Any student who is applying to either MECC or UVa-Wise as a full-time student is eligible. Applicant must also be a resident of Wise County or the City of Norton. All students regardless of financial need are encouraged to apply.

The Chamber’s Education & Scholarship Committee establishes the criteria and supervises the selection process for this scholarship. Judging for the scholarship is based on the student’s transcript of grades and test scores; SAT and ACT scores; a student essay presenting evidence of activities contributing to school, community service and leadership; and one recommendation from a teacher or school employee who is in a position to evaluate character, service, and potential for success.

In 1993, the Chambers of Commerce of Lee, Scott, and Wise Counties established the Ford C. Quillen Scholarship to honor the dedicated service of The Honorable Ford C. Quillen, who represented Lee, Scott, and Wise Counties in the Virginia House of Delegates for 24 years. Each year, a Lee, Scott, and Wise County or City of Norton graduating senior who is planning to enroll full-time in an undergraduate program at MECC or UVa-Wise is selected for a Ford C. Quillen Scholarship in the amount of $250. The applicant must also have demonstrated academic merit and leadership. The Wise County Chamber of Commerce’s Education & Scholarship Committee assists the MECC Foundation with the selection of the scholarship recipient from Wise County & city of Norton.

Students may obtain an application and guideline for these scholarships from their high school guidance counselor or the Wise County/City of Norton Chamber of Commerce located at 765 Park Avenue, SW, Norton, VA. All applications must be filed with the Chamber’s office by April 4, 2014. The winners will be selected and notified by May 12, 2014.

For more information, please call the Chamber office at 276-679-0961.

Business Highlights & Tips:

New Beginnings Pulmonary Rehab, Inc. is the first of its kind in Southwest Virginia. New Beginning Pulmonary Rehab is a privately owned physician office based pulmonary rehabilitation. They are the first in eighteen years to be approved by the Federal Department of Labor to provide pulmonary rehabilitation to their members. The staff consist of a full time Registered Nurse with 17.5 years’ experience and a full time Registered Respiratory Therapist with 26.5 years’ experience, and a physician that is available for immediate response in the event of emergencies.

We keep all emergency equipment on hand including, but not limited to AED, Oxygen, Ambu bag, emergency medications. New Beginnings Pulmonary Rehab specializes in Black Lung; therefore, all patients have a common background and an understanding of the emotional and physical challenges that one another face on a day to day basis. Pulmonary rehabilitation is a program for people with chronic lung diseases like Black Lung, COPD, and chronic bronchitis to help them lead full, satisfying lives and restore them to their highest functional capacity. Pulmonary rehab is aimed to improve quality of life by:

- Decreasing respiratory symptoms and complications
- Encouraging self-management and control over daily functioning
- Improving physical conditioning and exercise performance
- Improving emotional well-being
- Reducing hospitalizations
- Improving overall disease management for the patients and All patients are monitored via telemetry for the entire duration of visit

Patient’s oxygen, blood pressure, heart rate, respirations, perceived dyspnea and exertion levels are monitored throughout the duration of each visit.

If patients present with any abnormal findings warranting notification of primary care or pulmonologist this is completed immediately. This bi-weekly close monitoring can prevent undue exacerbations and hospitalizations.

Screen all patients for sleep apnea, Duke Quality of Life, Dartmouth Psychological Evaluation, Aspirational Risk Assessment and Fall Risk Assessment.

For more information please visit their office at 342 Coeburn Ave, Norton, VA 24273 or call them at 276-679-2969
Help the Wise County/City of Norton Chamber GO GREEN!

The Wise County/City of Norton Chamber would like your help in our continued effort to go green. We ask that anyone willing or able to get new editions of “The Catalyst” electronically to please let us know. Each new edition is available on the Chamber website or we can also email you a copy as they become available. This will not only help our environment but will help cut Chamber costs as well. We feel this is a great opportunity for each of our members.

Please email us with the address you would like to receive electronic editions of the newsletters to; wisecountycoc@verizon.net.

Thank you for your continued support and efforts to help our community.